

Northern Blades



NSC Figure Skating Club

MEETING MINUTES-OCTOBER 17TH, 2019

Attendance

Molly Fitzel, Danel Edminster, Tania Uhde, Missy Giacomini, Wendy Anderson, Jessica Kaufman, Aubree Herrick, Mel Berghuis, April Gibbs, MaKayla Dostal (Jr Board Rep)

Absentees

Chanelle Schoonmaker, Jane Schaber, Rachel Harris

Attendance (Additional Club members)

Sherie Rechnagel

Reading of the Purpose Statement

Our club's purpose is ...

- *to promote amateur figure skating.*
- *to foster a community of figure skaters with positive attitudes and good sportsmanship.*
- *to carry out the precepts of the United States Figure Skating Association.*

The Club's activities are designed to meet the needs of all of its skaters, whether they are interested in skating as a recreational or competitive sport.

COMMITTEE REPORTS

New Business/Discussions/Member Concerns?

- Pop Sockets (Tania)
 - We can order the pop sockets online at a reduced rate
 - Sell to members for \$5
 - Create a sign up genius for ordering
 - May order extras depending on how many orders are submitted
- Board and Chair compliance (Tania)
 - Board members need to get background checks completed as well as SafeSport training asap
 - Let me know when finished

Fundraising-Missy

- Online App
 - Decided not to go with this
 - It's been difficult working with the Rep
 - Would like to sell Heggies pizzas instead
 - Board agrees this is a good idea
 - More information to come via email soon
 - Would deliver December 18th (same night as exhibition)
- Puffins Fundraiser update
 - Pretty good turn out with members participating
 - 43 families!
 - Made a profit of \$2899!

- Pick up reminder and gift card winners email to come out soon!

Finance-April

- The report is attached
 - If you have questions on anything please feel free to contact April directly at treasurer@northernblades.org

Executive

- Midwestern Call
 - Was mainly about Regionals-not much applied to us
- TCFSCA meeting
 - No meeting this month
 - They have reduced the number of meetings to 4 per year
 - Next meeting is the Presidents meeting
 - Molly to attend
- Rising Stars Update
 - Just received invoices from NSC
 - Profit not determined yet
 - Great turn out! Lots of skaters
 - Danel is taking over next year!
 - Ryan Herrick offered to co-chair
 - Will not be doing IJS again
 - Too difficult to get in officials
 - Too expensive
 - Timing is bad due to Regionals
 - Idea to have someone present the awards next year to skaters
 - Make it more special

Hospitality-Jessica

- Regional Send off
 - Jess has gifts done!
 - Tania to make a banner for rink since she has access to a large format printer at work
 - Jr Board is making individual good luck cards for skaters
 - Will have cookies on Monday, October 21st starting at 4:30 pm at the rink
 - Tania to send out email
- Champions Clinic Update
 - Damon and Janet cannot come
 - Molly looking into other coaches
 - Coaches here are concerned with date since the Duluth comp is same weekend and it's the only other Excel competition in MN besides Rochester
 - This is the only day ice was available so we will not be changing it
 - Jess will contact Fogerty to book ice on Saturday for private lessons

Membership/Communication-Tania

- December Board meeting
 - Falls on same night as the NSC Holiday Exhibition
 - Will see if Monday evening is available (Same week, same time)

Jr Board-MaKayla Dostal

- See attached report

Coaches

- No update

NEXT BOARD MEETING IS ON THURSDAY, NOVEMBER 21ST AT 6:30 PM
IN THE FRONT CONFERENCE ROOM

Northern Blades Treasurer Report October 2019

<u>Account Name</u>	<u>TCF Bank Balance</u>
General	\$16,204.98
Rising Stars	\$9,603.83
Money Market	\$20,577.18

Annual budget is attached. Account balances reflect information on TCF bank website as of 10/12/19.

Volunteer Vouchers 2018-2019

<u>Month Awarded</u>	<u>Awarded</u>	<u>Used</u>	<u>Outstanding</u>
July 2018	2	0	2
August 2018	8	0	8
September 2018	11	10	1
October 2018	5	2	3
November 2018	3	3	0
December 2018	3	3	0
January 2019	14	10	4
February 2019	20	18	2
March 2019	11	8	3
April 2019	17	10	7
May 2019	18	9	9
June 2019	5	5	0
Total	117	78	39

Volunteer Vouchers 2019-2020

<u>Month Awarded</u>	<u>Awarded</u>	<u>Used</u>	<u>Outstanding</u>
July 2019	0	0	0
August 2019	0	0	0
September 2019	8	0	8
October 2019	0	0	0
November 2019	0	0	0
December 2019	0	0	0
January 2020	0	0	0
February 2020	0	0	0
March 2020	0	0	0
April 2020	0	0	0
May 2020	0	0	0
June 2020	0	0	0
Total	8	0	8

Club earnings for the pastry puffin fundraiser can be calculated when the money is received, and the order has been placed. My goal is to have this figured out by our next meeting.

There are several checks and some cash to deposit. I am waiting to go to the bank until I receive the payments for the pastry puffin fundraiser.

Club taxes for 2018 and club state filing for 2019 is complete.



2019-2020 Northern Blades Budget

Projected Income	
Memberships/Opt Outs	\$11,000.00
Other	\$42,000.00
Total projected income	\$53,000.00

Actual Income	
Memberships/Opt Outs	\$11,315.00
Other	\$20,202.16
Total actual income	\$31,517.16

Projected Balance (Projected income minus expenses)	(\$11,285.00)
Actual Balance (Actual income minus expenses)	\$1,172.45
Difference (Actual minus projected)	\$12,457.45

Operations	Projected Cost	Actual Cost	Difference
Advertising	\$1,500.00	\$690.00	\$810.00
Website/TIF/Entry Ease	\$800.00	\$477.00	\$323.00
Background Checks	\$125.00	\$63.00	\$62.00
Trophy Case/Bulletin Board	\$250.00	\$30.00	\$220.00
Office/Printing/Mailing/Postage	\$525.00	\$336.79	\$188.21
Insurance	\$600.00	\$575.00	\$25.00
Junior Board Expenses	\$200.00	\$0.00	\$200.00
		\$0.00	\$0.00
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$1,828.21

Club Fees	Projected Cost	Actual Cost	Difference
Ice Coupons	\$1,800.00	\$443.00	\$1,357.00
Ice	\$5,200.00	\$7,980.00	-\$2,780.00
Club Dues	\$210.00	\$200.00	\$10.00
Individual Membership	\$7,500.00	\$5,488.52	\$2,011.48
Vendor Fees	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$598.48

Merchandise	Projected Cost	Actual Cost	Difference
Yearbooks	\$1,000.00	\$0.00	\$1,000.00
Coach's Jackets	\$600.00	\$157.99	\$442.01
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$1,442.01

Travel Expenses	Projected Cost	Actual Cost	Difference
Governing Council	\$1,600.00	\$0.00	\$1,600.00
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$1,600.00

Direct Public Support	Projected Cost	Actual Cost	Difference
Scholarships	\$1,000.00	\$500.00	\$500.00
Reach Camp Stipends	\$2,000.00	\$0.00	\$2,000.00
TCFSA Stipends	\$2,000.00	\$0.00	\$2,000.00
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$4,500.00

Club Events	Projected Cost	Actual Cost	Difference
Banquet	\$6,000.00	\$500.00	\$5,500.00
Fall Kick Off	\$1,200.00	\$0.00	\$1,200.00
Pool Party	\$0.00	\$156.27	-\$156.27
Exhibitions	\$0.00	\$292.50	-\$292.50
Stars On Ice	\$1,200.00	\$0.00	\$1,200.00
Clinic	\$1,500.00	\$0.00	\$1,500.00
		\$0.00	\$0.00
Subtotal			\$8,951.23

Champions Clinic	Projected Cost	Actual Cost	Difference
Coach Expenses	\$4,000.00	\$0.00	\$4,000.00
Skater Gifts	\$650.00	\$0.00	\$650.00
Ice/Conf. Room/Skating Center	\$2,600.00	\$0.00	\$2,600.00
Yoga/Psychologist	\$900.00	\$0.00	\$900.00
Supplies	\$450.00	\$0.00	\$450.00
Food	\$700.00	\$0.00	\$700.00
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$9,300.00

Hospitality	Projected Cost	Actual Cost	Difference
Member Gifts	\$150.00	\$61.47	\$88.53
Senior Gifts	\$100.00	\$0.00	\$100.00
Coach Gifts	\$175.00	\$0.00	\$175.00
Jr. Board Gifts	\$150.00	\$0.00	\$150.00
MN Champ. Hospitality Fee	\$100.00	\$0.00	\$100.00
Other	\$0.00	\$110.74	-\$110.74
Subtotal			\$502.79

Fundraising	Projected Cost	Actual Cost	Difference
Pastry Puffins	\$4,800.00	\$0.00	\$4,800.00
Dress Sale	\$3,500.00	\$0.00	\$3,500.00
Silent Auction	\$0.00	\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$8,300.00

Competitions	Projected Cost	Actual Cost	Difference
Rising Stars	\$4,800.00	\$10,963.32	-\$6,163.32
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			-\$6,163.32

Rentals	Projected Cost	Actual Cost	Difference
IJS	\$500.00	\$0.00	\$500.00
		\$0.00	\$0.00
		\$0.00	\$0.00
Subtotal			\$500.00

Testing	Projected Cost	Actual Cost	Difference
Test Sessions	\$1,200.00	\$355.37	\$844.63
Test Pins	\$2,200.00	\$0.00	\$2,200.00
Test Patches	\$500.00	\$963.74	-\$463.74
		\$0.00	\$0.00
Subtotal			\$2,580.89

Total Projected Cost	\$64,285.00
Total Actual Cost	\$30,344.71
Total Difference	\$33,940.29

Northern Blades 2019-2020 Profit/Loss Summary

<u>Item</u>	<u>Income</u>	<u>Expense</u>	<u>Net</u>
Advertising	\$ -	\$ 690.00	\$ (690.00)
Background Checks	\$ -	\$ 63.00	\$ (63.00)
Banquet	\$ -	\$ 500.00	\$ (500.00)
Champions Clinic	\$ -	\$ -	\$ -
Clinic	\$ -	\$ -	\$ -
Club Dues	\$ -	\$ 200.00	\$ (200.00)
Coach Gifts/Jackets	\$ -	\$ 157.99	\$ (157.99)
Dress Sale	\$ -	\$ -	\$ -
Entry Ease	\$ -	\$ -	\$ -
Exhibitions	\$ 672.50	\$ 292.50	\$ 380.00
Fall Kick Off	\$ -	\$ -	\$ -
Fundraising Opt Outs	\$ 1,500.00	\$ -	\$ 1,500.00
Fundraising-Other	\$ -	\$ -	\$ -
Governing Council	\$ -	\$ -	\$ -
Hospitality Fees-Other	\$ -	\$ 110.74	\$ (110.74)
Ice	\$ -	\$ 7,980.00	\$ (7,980.00)
Ice Coupons	\$ -	\$ 443.00	\$ (443.00)
IJS Rental	\$ -	\$ -	\$ -
Individual Membership	\$ 8,615.00	\$ 5,488.52	\$ 3,126.48
Insurance	\$ -	\$ 575.00	\$ (575.00)
Interest Earned	\$ 0.53	\$ -	\$ 0.53
Junior Board Expenses	\$ -	\$ -	\$ -
Junior Board Gifts	\$ -	\$ -	\$ -
Member Gifts	\$ -	\$ 61.47	\$ (61.47)
Office Supplies	\$ -	\$ 17.79	\$ (17.79)
Pastry Puffins	\$ -	\$ -	\$ -
Pool Party	\$ -	\$ 156.27	\$ (156.27)
Postage/Mailing	\$ -	\$ 319.00	\$ (319.00)
Rising Stars	\$ 18,368.13	\$ 10,963.32	\$ 7,404.81
Scholarships	\$ -	\$ 500.00	\$ (500.00)
Senior Gifts	\$ -	\$ -	\$ -
Silent Auction	\$ -	\$ -	\$ -
Stars On Ice	\$ -	\$ -	\$ -
Stipends	\$ -	\$ -	\$ -
Test Patches	\$ 256.00	\$ 963.74	\$ (707.74)
Test Pins	\$ -	\$ -	\$ -
Test Sessions	\$ 905.00	\$ 355.37	\$ 549.63
Track It Forward	\$ -	\$ 144.00	\$ (144.00)
Trophy Case/Bulletin Board	\$ -	\$ 30.00	\$ (30.00)
Vendor Fees	\$ -	\$ -	\$ -
Volunteer Hours Not Fullfilled	\$ -	\$ -	\$ -
Volunteer Opt Outs	\$ 1,200.00	\$ -	\$ 1,200.00
Website	\$ -	\$ 333.00	\$ (333.00)
Yearbooks	\$ -	\$ -	\$ -
Totals	\$ 31,517.16	\$ 30,344.71	\$ 1,172.45

JR Board Meeting Minutes-- 10/7/2019

Monday, October 7, 2019 1:23 PM

Mission Statement

To provide leadership and service opportunities for our teenage skater members, give them an important voice in the direction of the club and facilitate camaraderie in a fun, supportive environment amongst fellow skaters.

1. Team Building
2. JR Board Picture for the website
3. Debrief Rising Stars Spirit Week - good/bad/notes for next year?
 - a. Monday - Twin Day
 - b. Tuesday - TyeDye
 - c. Wednesday - PJ Day
 - d. Thursday - Club Apparel
 - e. Friday - Competition Outfits
 - f. Debrief notes:
 - i. Check contract ice schedule for when to hang banner - no ice most of the week before spirit week this year -- would have been better to hang banner earlier if we had thought of it
 - ii. Consider organizing a cheering section or sending out NB skater schedules to encourage cheering fellow club skaters
 - iii. Coaches didn't love PJ day -- skaters thought it was fun
 - iv. Exposure on social media with pics of skaters dressing up was great
4. Debrief all Skater & Parent Meeting - good/bad/notes for next year?
 - a. Debrief notes:
 - i. Have one every year
 - ii. All club picture was weird -- if it is ever attempted again perhaps on ice
 - iii. Prefer pano for club picture
 - iv. Liked doing ice breakers with skaters -- next time more time and more structured activities (not just one icebreaker)
5. Ideas for club apparel for winter club apparel store
 1. Windbreaker with hood with embroidery on back and name on chest
 1. Liked Landway 7200 Ladies Radius in graphite & black
 2. Hoodies and crewneck sweatshirts in gray, red & navy with NORTHERN BLADES in just block writing slightly arched (like college sweatshirts) on the front chest. White writing on dark colors.
 3. Adidas joggers with white stripes and Northern Blades on thigh. YES please when they are available
 4. Leggings -- skeptical about putting leggings on the club store without being able to see a sample and check the fabric weight -- if they'll work for skating or not. They recommended holding on that unless we can get a sample to check out.
 5. Pop socket -- Like the sample photo you sent -- thought skaters would pay \$5
 6. Puffer jacket in light gray - Loved the gray color

6. Upcoming Opportunities to build camaraderie

- a. Support skaters @ Regionals -- Oct 23-27 -- Emily & Claire are taking the lead on this.
- b. Princess & SuperHero Day during contract ice on Wednesday Oct 30 with a bowl of candy for Halloween by the book that night. Sign by bowl -- Happy Halloween from the Northern Blades JR Board.
- c. Something fun for the holidays -- either secret santa or gift exchange or something fun -- probably schedule in conjunction with the holiday exhibition on dec 19 -- finalize plans at Nov meeting.
- d. Feed My Starving Children event -- reserved 68 spots on Saturday Jan 25 from 1-2:30pm - will start advertising this event soon.

Looking Forward

- Send a pair of representatives to attend Board Meetings each month
 - October Board Meeting Rep -- Makayla for - Thursday Oct 17 @ 6:30PM
- Future Jr Board meetings:

	November 4	Monday	7-8pm
	December 2	Monday	7-8pm
	January 6	Monday	7-8pm
○	February 3	Monday	7-8pm
	March 2	Monday	7-8pm
	April 6	Monday	7-8pm
	May 4	Monday	7-8pm